## Buy a Used/New Boat

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## Freedom Boat Club

Purchase Price		\$65,000					
Boat Length	21			<u>Unlimited Plan</u> (year-round)			
Monthly Payment (from calculator based 7.5% IF AVAIL! 10 yrs)		<u>\$772</u>					
	<u>1st Year</u>	<u>2nd</u>	<u>3rd</u>		<u>1st Year</u>	<u>2nd</u>	<u>3rd</u>
Down Payment 10%	\$6,500	\$0	\$0	Membership Entry Fee (ADJUST FOR SPECIAL) \$6,995 listed	\$6,995	\$0	\$0
Tax, Title & License	\$3,860	\$60	\$60	Tax @ 10.1% (none in OR)	\$0	\$0	\$0
Dock Lines, Life Vests, Anchor, flares, safety, etc	\$450	\$100	\$50	Dock Lines, Life Vests, Anchor etc	\$0	\$0	\$0
Insurance 1.5% Value	\$975	\$780	\$702	Insurance 1.5% Value	\$0	\$0	\$0
12 Monthly Payments (10 Year Loan)(delete if paying cash)	\$9,259	\$9,259	\$9,259	Year Round Membership \$395 month + tax(if applicable)	\$4,740	\$4,740	\$4,740
Depreciation (20% first year 10% thereafter)	\$13,000	\$5,200	\$4,680	Depreciation (20% first year 10% thereafter)	\$0	\$0	\$0
Maintenance/Repairs on used boat \$100/mo	\$1,200	\$1,200	\$1,200	Maintenance/Repairs	\$0	\$0	\$0
Storage slip/dry dock \$280/mo	\$3,360	\$3,360	\$3,360	Storage	\$0	\$0	\$0
Training Courses	\$300			Training Courses – Free with FBC	\$0	\$0	\$0
Total Cost Year	\$38,904	\$19,959	\$19,311	Total Cost Year	\$11,735	\$4,740	\$4,740
Total Monthly Cost plus the following considerations:	\$3,242	\$1,663	\$1,609	Total Monthly Cost	\$978	\$395	\$395
Dock staff to help docking, clean, fuel and carrying your gear ? - Can't buy \$\$\$				Dock staff	\$0	\$0	\$0
FYOU FINANCE YOU HAVE A LIABILITY ON YOUR CREDIT REPORT WHICH LIMITS YOUR PURCHASE ABILITY				NO PERSONAL CREDIT IMPLICATIONS			
Your time value?				Your time value ?			
Total Cost After 3 Years	\$78,173			Total Cost After 3 Years	\$21,215		

In 10 years, by the time this boat is paid off, you will have paid over another \$60,000 in Insurance, Monthly Payments, Depreciation, Maintenance and Storage. And your 10-year-old boat is now worth approximately \$9,500 if it has been impeccably maintained. The average boat value in our fleet is \$65,000 and our boats are new and replaced every 3-4 years.

Freedom Boat Club is Dimes on the Dollar compared to ownership!